

# Access to finance for CAM businesses

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CCAV Cohort Event: Oxford Brookes University  
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# What is the British Business Bank and how does it operate?

## Reducing regional imbalances in access to finance

Among our objectives, we target the creation of a more diverse finance market for smaller businesses – particularly through identifying and helping to reduce regional imbalances in access to finance.

**£1.6bn**

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Commitments made during 2022-23 through the British Business Bank across the UK

**90,200**

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Businesses supported by the British Business Bank's core finance programmes

# Our strategic objectives

## Driving sustainable growth

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ensuring smaller businesses can access the right type of finance they need to start, survive and grow



## Backing innovation

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ensuring innovative businesses can access the right capital to start and scale



## Unlocking potential

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unlocking growth by ensuring entrepreneurs can access the finance they need regardless of where and who they are



## Building the modern, green economy

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financing groundbreaking solutions to climate change and helping smaller businesses transition to net zero so they thrive in a green future



# How we operate



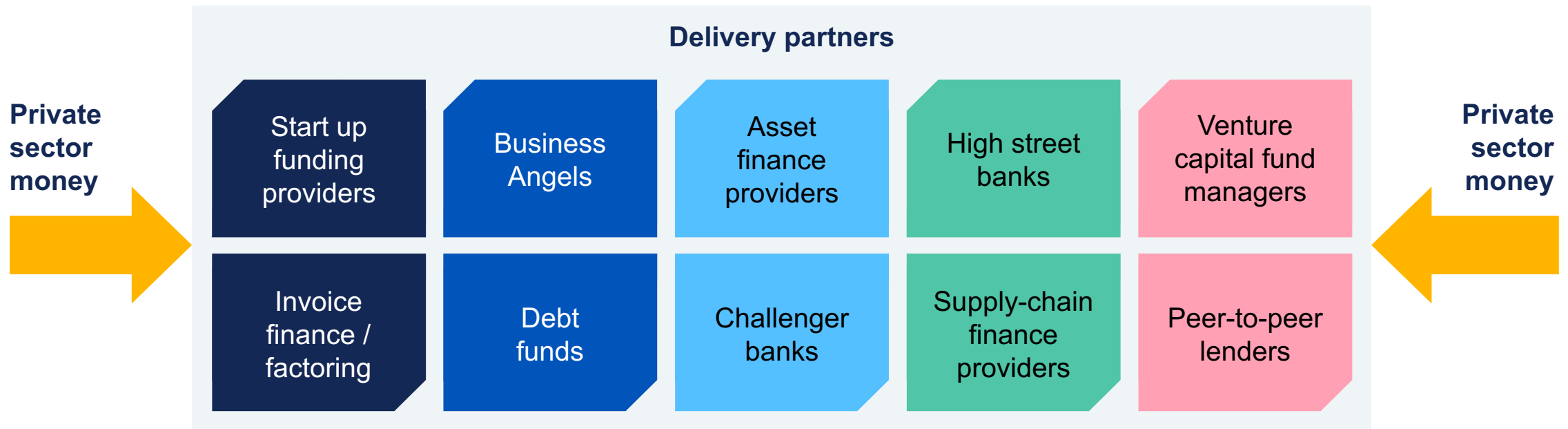
## Expertise

Designing solutions to make finance markets work better for small businesses



## Money

£12.4bn of finance supported by core Bank programmes



# What types of finance are available for smaller businesses?

# Finance options available for smaller businesses



**Grants**



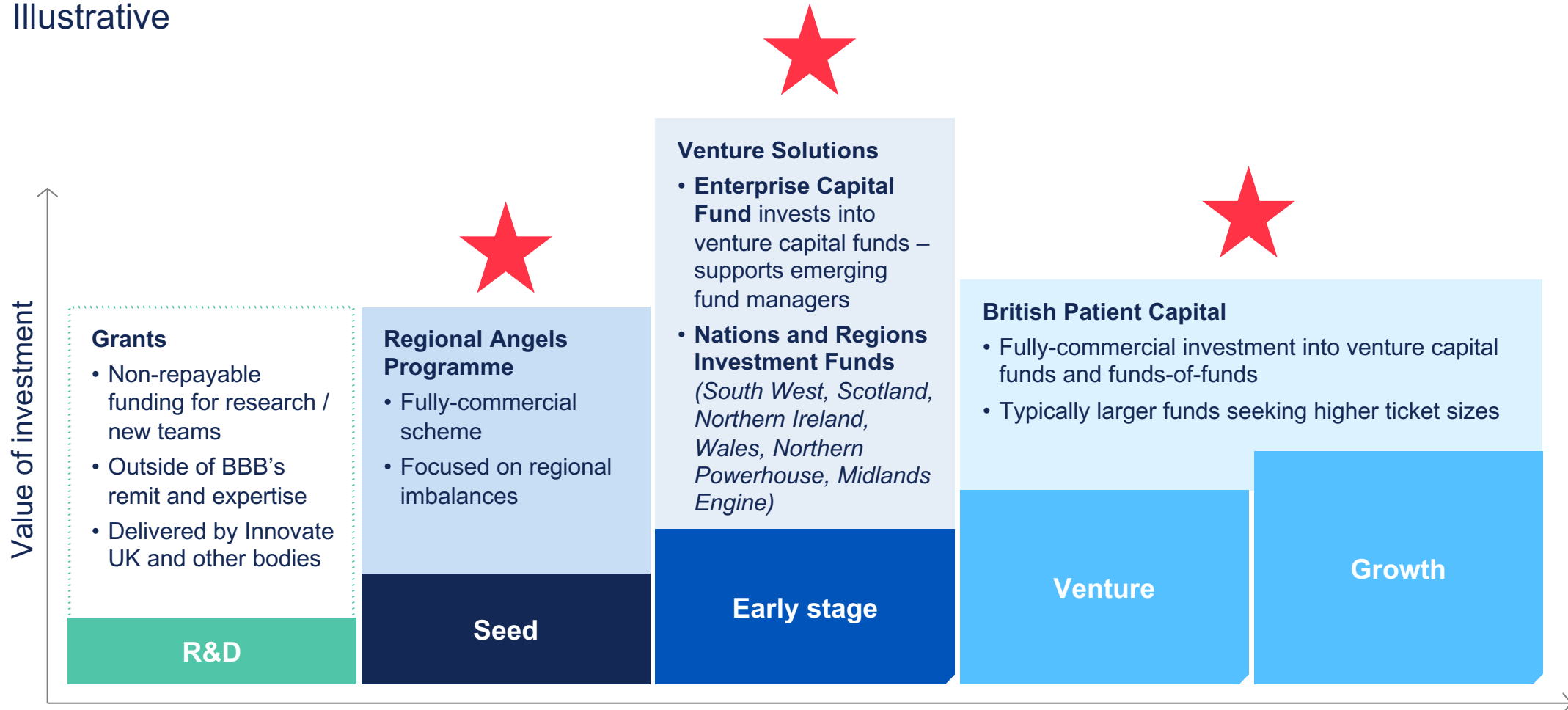
**Debt products  
(including loans)**



**Equity investment**

# Examples of equity solutions

Illustrative

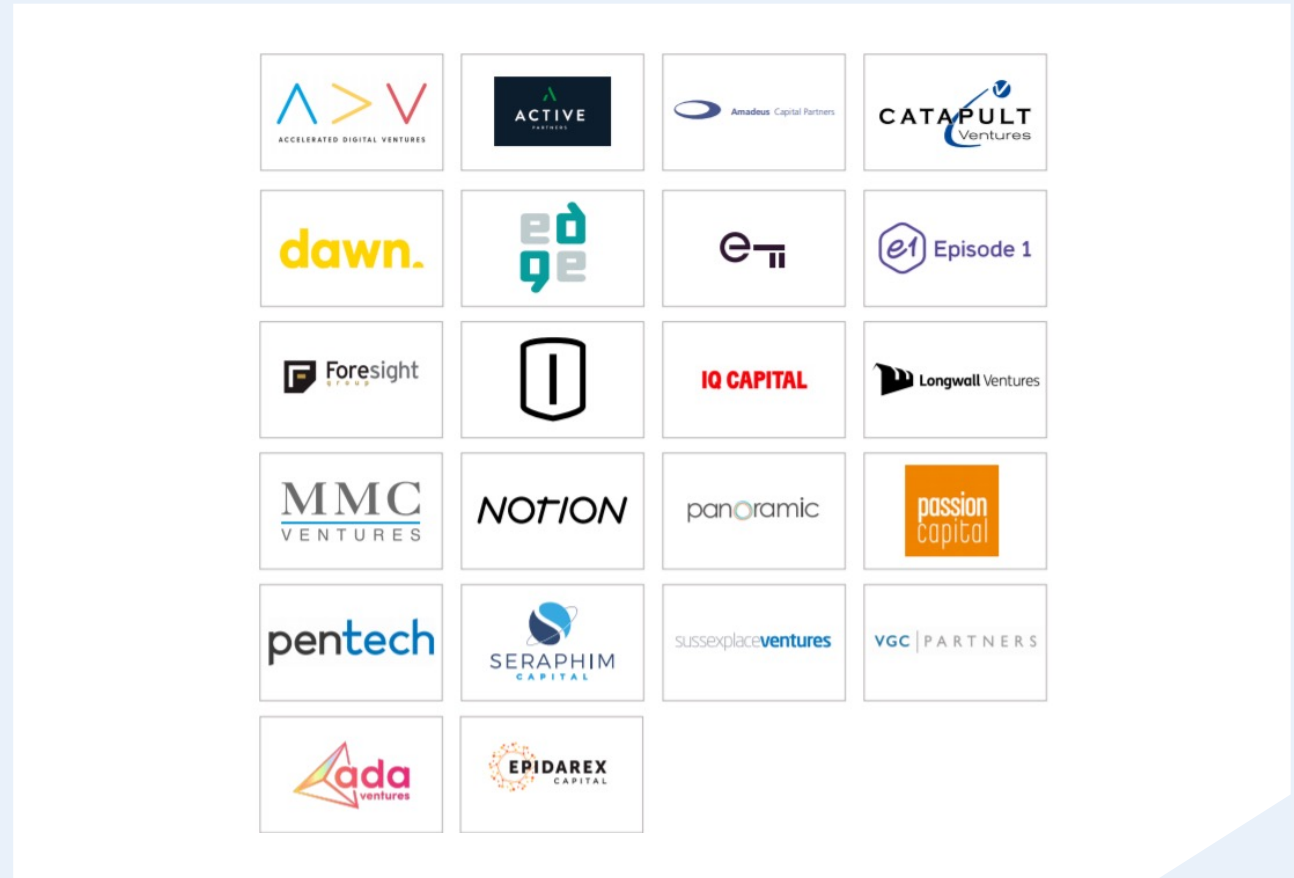




# What finance options are available across the UK?

# Enterprise Capital Funds

<p><b>Programme focus</b></p>	<ul style="list-style-type: none"> <li>• More than £2bn committed*</li> <li>• Aims to increase the supply of equity finance to early-stage UK high growth companies</li> <li>• Seeks to lower barriers to entry for new and emerging UK venture fund managers</li> </ul>
<p><b>Market dynamics</b></p>	<ul style="list-style-type: none"> <li>• Seeks to address the UK equity gap for early-stage financing of high growth companies by providing a super-charged return to private investors.</li> </ul>
<p><b>Delivery partners supported</b></p>	<ul style="list-style-type: none"> <li>• Encourages private investors and expands investor diversity</li> <li>• Typically invests in fund managers targeting the early stages of venture capital</li> </ul>



\*Since inception as at June 2023, incl. finance from other limited partners

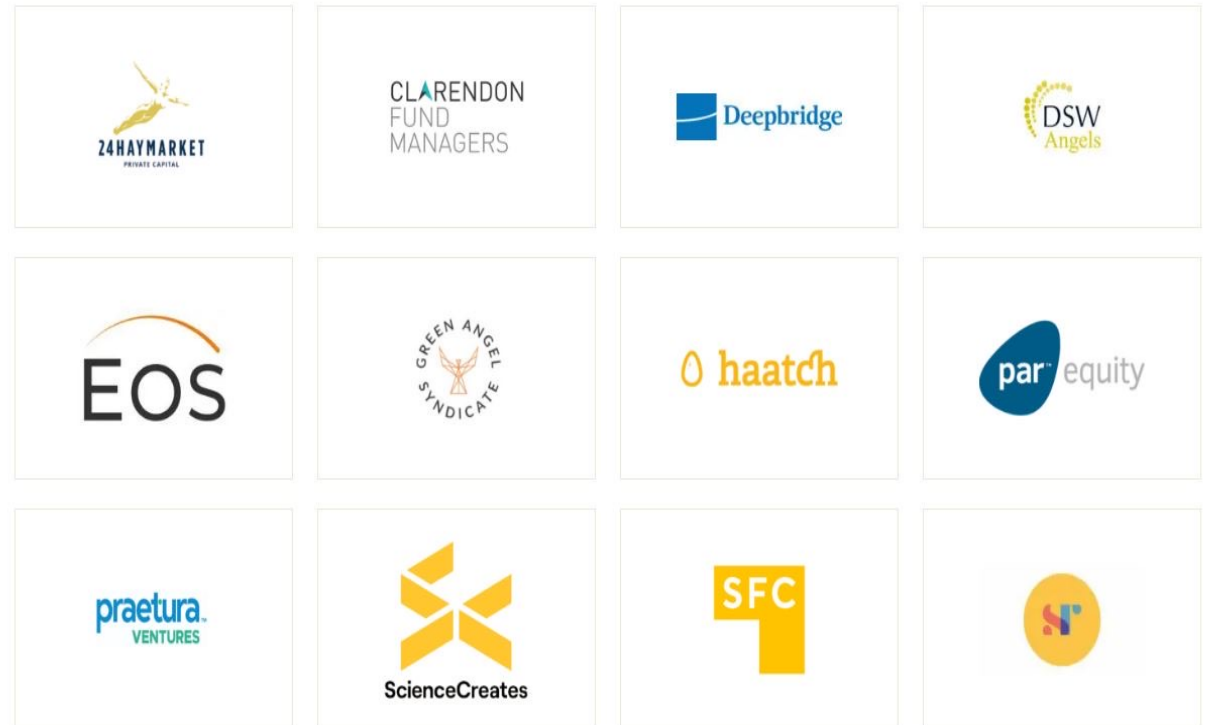
# Regional Angels Programme

## Programme focus

- £150m programme
- Invests alongside angel investors
- Regional focus
- Helps close the regional equity gap

## Delivery partners supported

- Angel investors and syndicates
- EIS managers with angel networks
- Investment platforms



# Regional funds open until end 2023

● **£530m Northern Powerhouse Investment Fund (NPIF)**



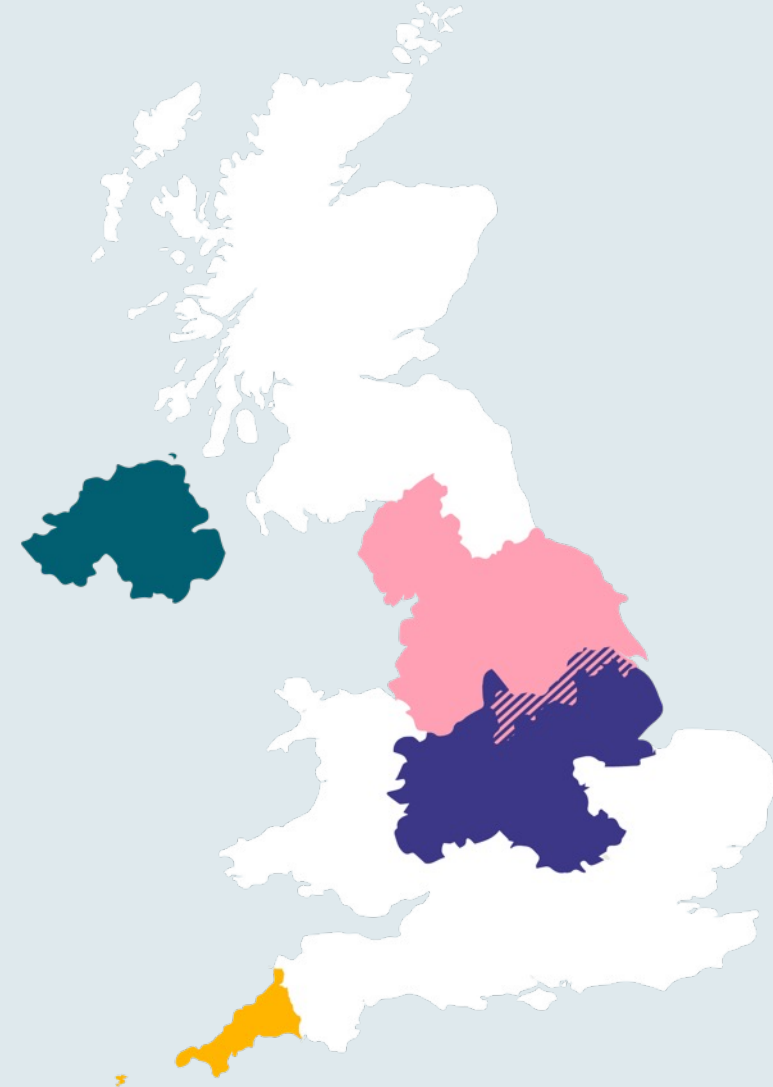
● **£347m Midlands Engine Investment Fund (MEIF)**



● **£34m Cornwall & Isles of Scilly Investment Fund (CIOSIF)**



● **£30m Northern Ireland Growth Finance Fund**



# Nations and Regions Investment Funds

Investment Fund for  
South West

Investment Fund for  
Scotland

Investment Fund for  
Northern Ireland

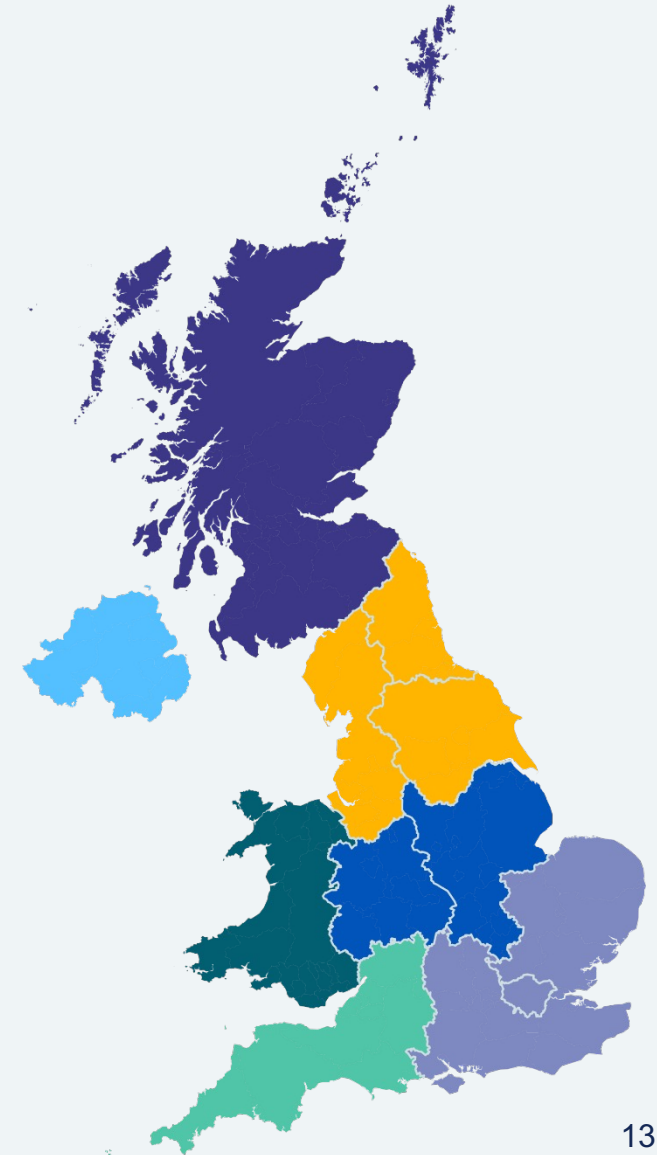
Investment Fund for  
Wales

Northern Powerhouse  
Investment Fund II (NPIFII)

Midlands Engine  
Investment Fund II (MEIFII)

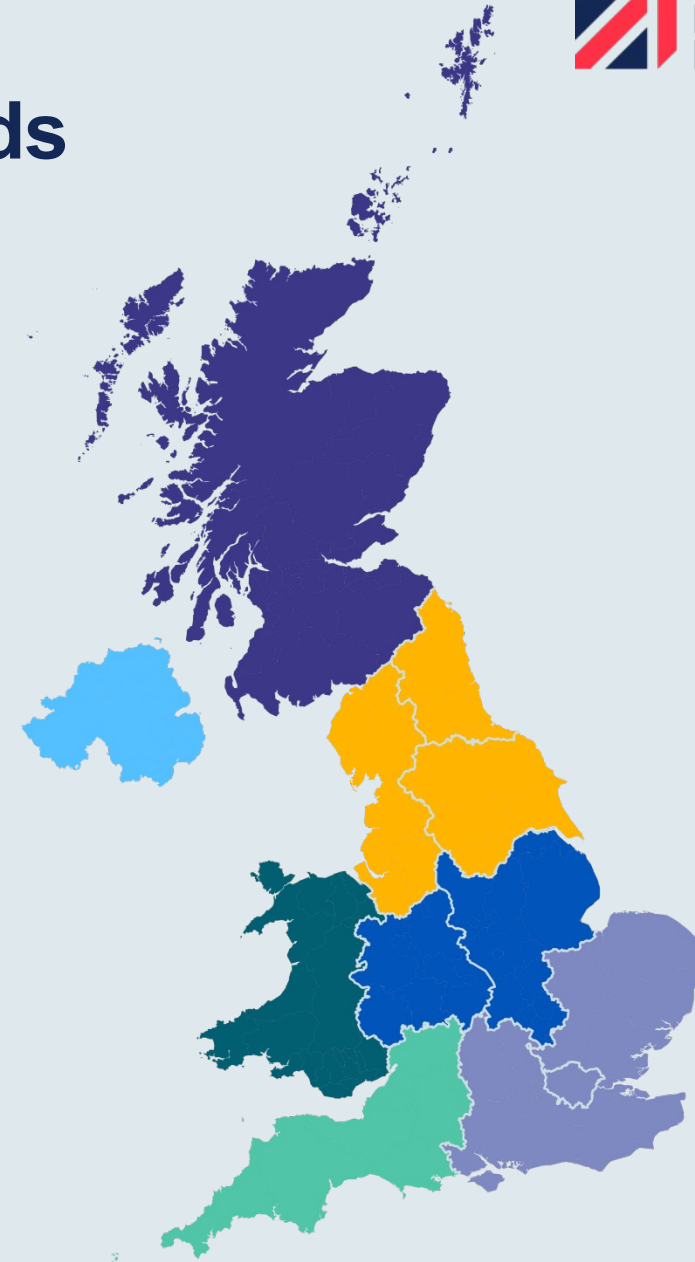


**£1.6bn**  
of finance available



# Nations and Regions Investment Funds

	£200m - South West *		British Business Bank	South West Investment Fund
	£150m – Scotland *		British Business Bank	Investment Fund for Scotland
	£70m - Northern Ireland *		British Business Bank	Investment Fund for Northern Ireland
	£130m – Wales *		British Business Bank	Cronfa Buddsoddi i Gymru Investment Fund for Wales
	£660m - Northern Powerhouse		British Business Bank	Northern Powerhouse Investment Fund II
	£400m - Midlands Engine		British Business Bank	Midlands Engine Investment Fund II



\* Open to businesses

# Northern Powerhouse Investment Fund II (NPIF)



**£660m**

Providing both debt and equity finance



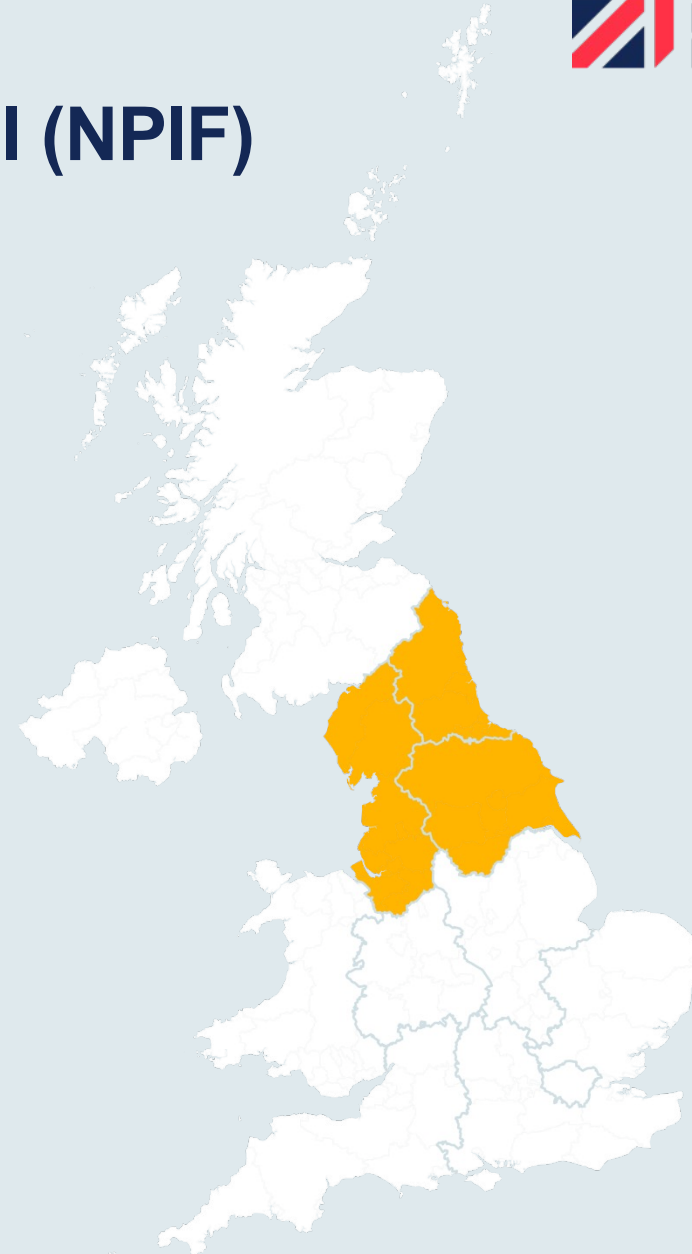
**Smaller loans (£25k – £100k)**

**Debt (£100k – £2m)**

**Equity (up to £5m)**



**Launching Q4 2023/24**

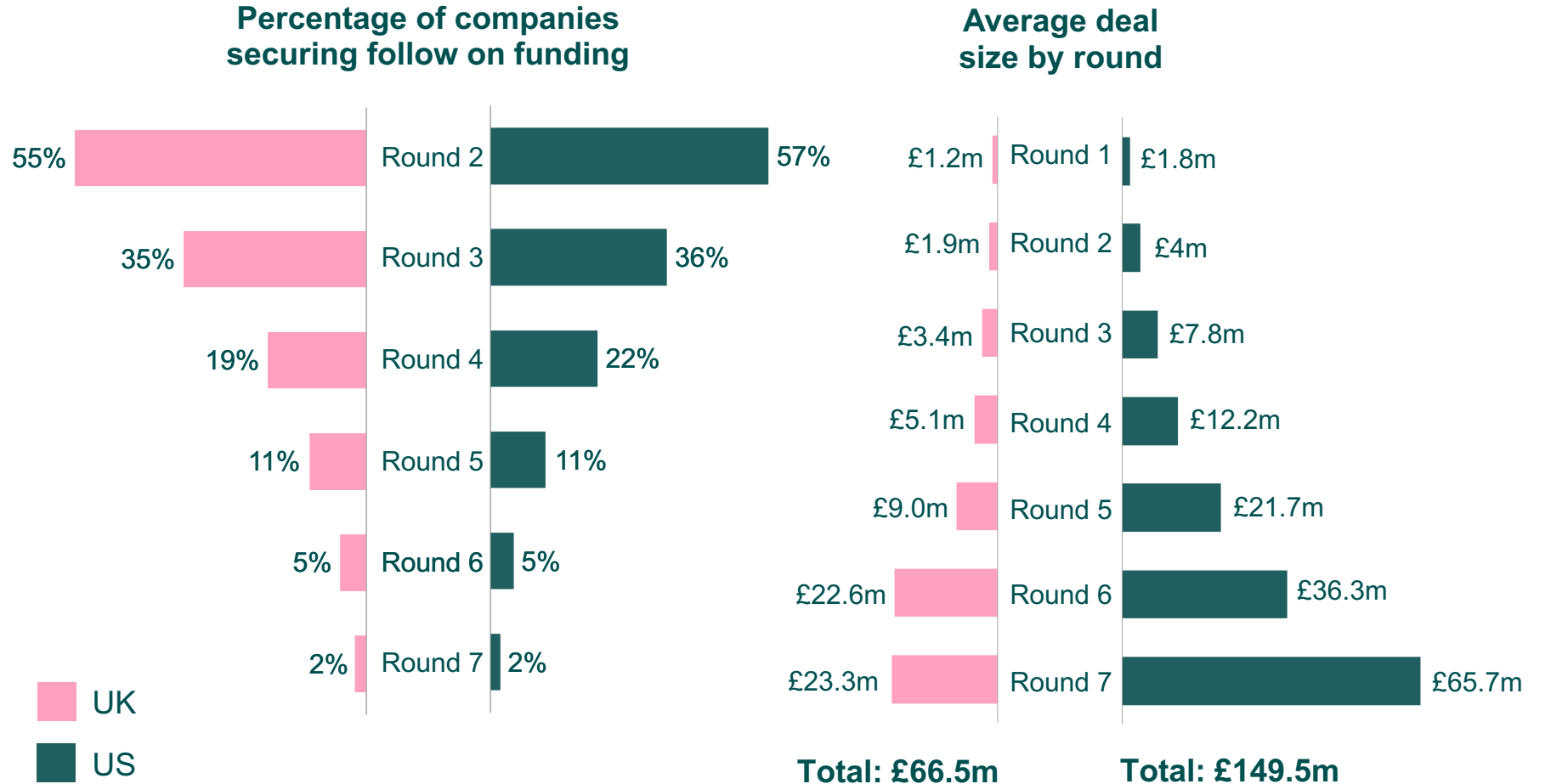


**What about larger  
amounts of finance for  
scaling businesses?**



# British Patient Capital

The UK has a similar proportion of companies receiving follow-on funding at each stage as the US, but the amount received at each round is larger in the US.



Source: British Business Bank 2019 Equity Tracker.

# Future Fund: Breakthrough

## Future Fund: Breakthrough

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Encourages private investors to co-invest in high-growth, innovative firms

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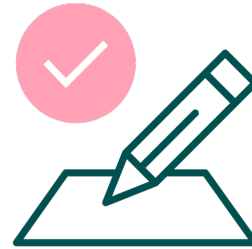
Focused on R&D intensive companies

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Minimum total investment round size of £30m

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Companies must have raised at least £5m in previous funding rounds



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**£375m** (+£50m)

UK-wide programme



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**R&D intensive**

focus on British companies in breakthrough technology sectors

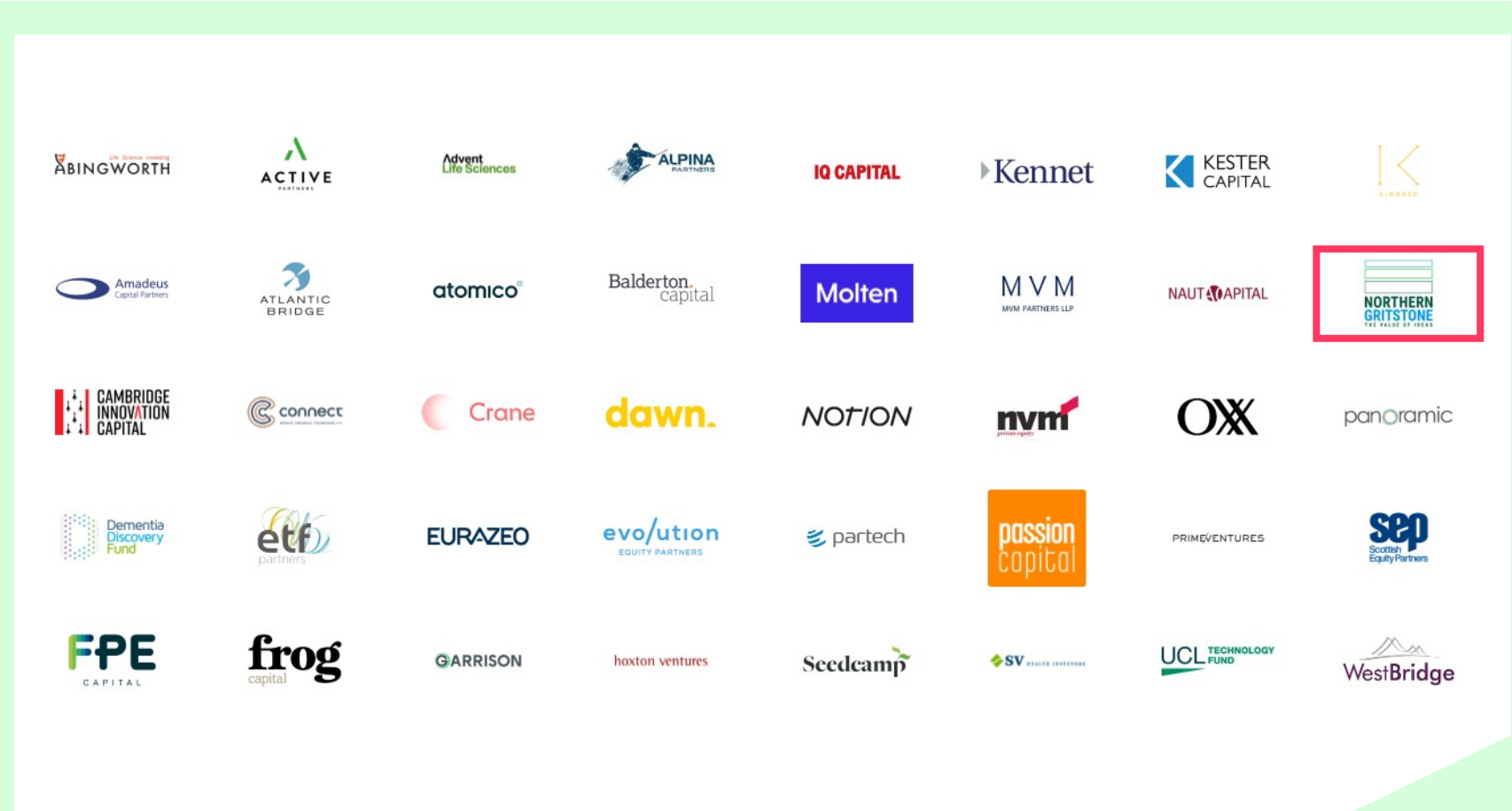
# Core funds and co-investment – deep tech / life sciences

## Supporting best-in-class fund managers

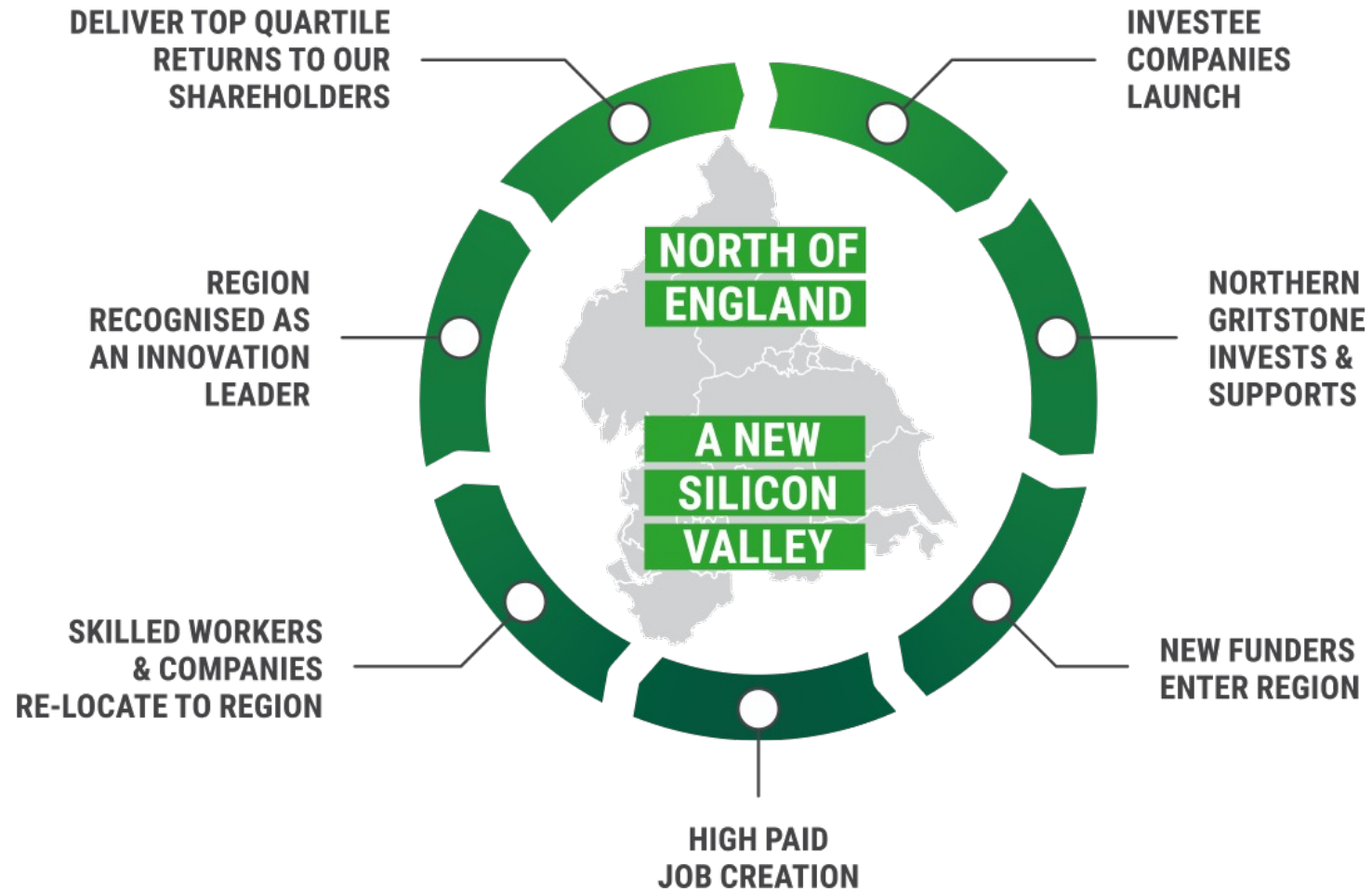
Enables the best fund managers to execute, through our cornerstone commitments and fund boosts

Venture and venture growth funds

Co-investment strategy also enables increased size for later-stage UK funding rounds



# £30m investment into North of England businesses



# Core funds and co-investment – technology / life sciences

## Supporting best-in-class fund managers

Enables the best fund managers to execute effectively, through our cornerstone commitments and fund boosts

Venture and venture growth funds

Co-investment strategy also enables increased size for later-stage UK funding rounds



## Case study: Wayve

**British Patient Capital's investment with Balderton Capital has in turn supported investment into Wayve across numerous funding rounds.**



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**London and California based – partners include Ocado Group and Asda**



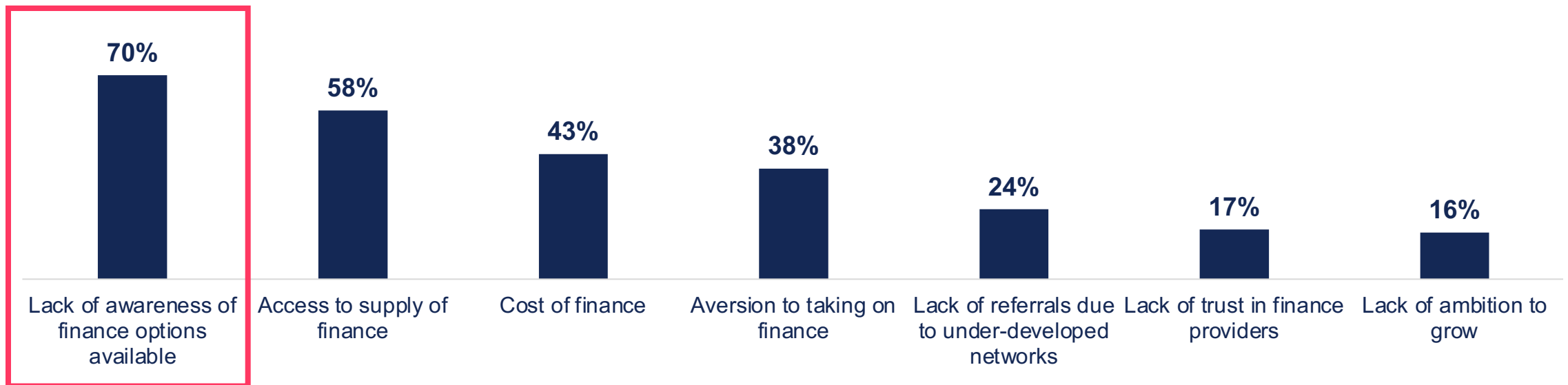
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**One of numerous investors within \$258m\* of series A and B funding already completed**

**There's money available  
– so what's the problem?**

# The finance landscape can be complex to navigate

“There's not enough awareness of alternative finance. Businesses get on with what they're doing. If they need help, they would speak to a bank. If the bank said no, they wouldn't know where to go.”  
*Yorkshire and Humber, Finance advice*

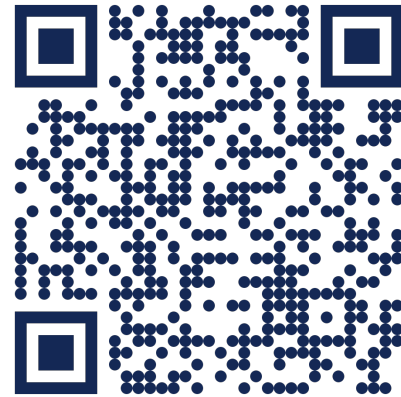


Source: British Business Bank's Intermediary Survey (March 2023).



# Making business finance work for you

Our 'Making business finance work for you' guide is designed to help you make an informed choice about accessing the right type of finance for your business.



<https://www.british-business-bank.co.uk/finance-hub/making-business-finance-work-for-you-guide/>

