

# What makes a good application

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#### From start to finish be prepared

#### **Key Dates:**

- Competition opens: 22nd January 2024
- Competition closes: 6th March 2024 11:00am
- Applicants notified: 22nd April 2024
- Projects to start by: 1st August 2024
- Projects to end by: 31st August 2026



#### Start preparing now

## Your written application needs all the usual hallmarks of great bid

https://iuk.ktn-uk.org/investment/good-application-guide/





#### **Eight Hallmarks of a Good Application**

- 1. Alignment to the competition scope
- 2. Innovation
- 3. Strong business case
- 4. Convincing value proposition
- 5. Credible R&D plan
- 6. Right consortium
- 7. Clear need for support
- 8. The right kind of risk



#### Tops tips – part one



Agree key points of the collaboration EARLY



**Explicitly answer all sub-questions** 



Use appendices where available



Don't assume assessors are experts in your area



#### Top tips – part two



Quantify and justify assertions



Check all deadlines and event dates



Start discussing, planning and writing ASAP



Remember risk and innovation – you need both





### Write an exciting and compelling bid

Get in touch if you want our help

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#### Random breakout room session (2x 10 min)





- 1) Introduce yourself: Name and organisation
- 2) Give a brief description of what you are looking for



