





1720: SSPP: Liquid food and beverages in refillable packaging

Applicant Briefing

Date: Monday 18th September 2023

The webinar will start at 2pm.

- We are currently on mute, whilst waiting for more people to join
- We will conduct a sound check before the briefing starts
- Please ensure that you are dialled in, either by computer or phone, so that you can hear the briefing.
- If you have any audio issues, please dial in from a fixed line.
- The briefing will be recorded and available for you

Agenda

Welcome and introductions

Part 1

Introduction to UKRI and Innovate UK Scope Eligibility Criteria **Q&A**

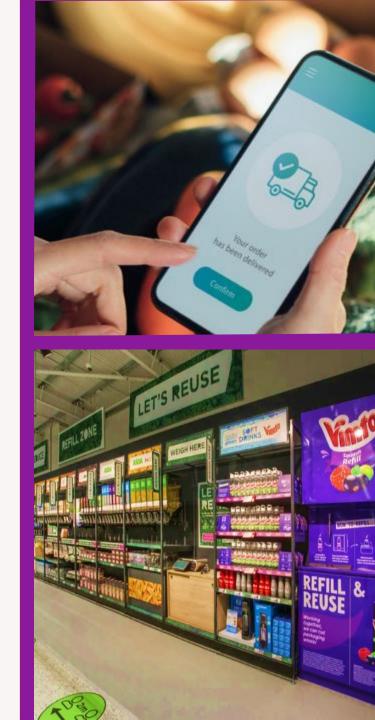
Part 2

The Innovation Funding Service, Application Finances, Academic Partners

Part 3

Submitting your application, Assessment, Project setup for successful applicants and reasonable adjustments **Q&A**





Welcome and Introductions

Sarah Selwood

Portfolio Manager, Competitions Team

Gavin Lewis

Innovation Lead, SSPP Team

Sally Beken

Knowledge Transfer Manager - Polymers





Introduction to Innovate UK and UKRI





UK Research and Innovation

We work with the government to invest over £7 billion a year in research and innovation by partnering with academia and industry to make the impossible, possible. Through the UK's nine leading academic and industrial funding councils, we create **knowledge with impact**.





Innovate UK

- We are the UK's innovation agency
- We support business-led innovation in all sectors, technologies and UK regions
- A key delivery body of the Government's Innovation Strategy

Our Mission

To help UK businesses grow through the development and commercialisation of new products, processes, and services, supported by an outstanding innovation ecosystem that is agile, inclusive, and easy to navigate.





UK ranks 4th in Global Innovation Index

- Innovation accounts for up to 50% of labour productivity growth
- Firms that persistently invest in R&D have higher productivity
- Innovating companies are more likely to export and generate growth

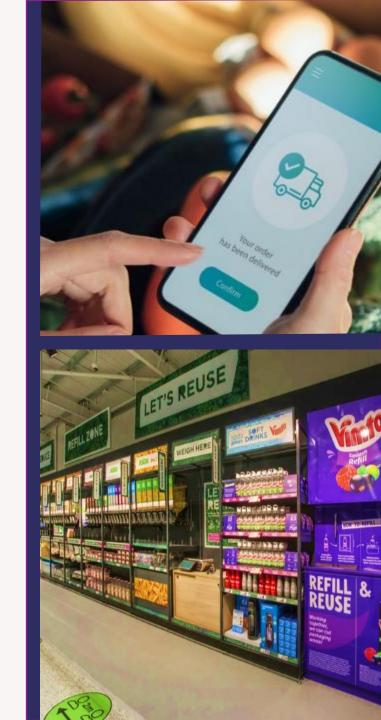
Scope

Liquid food and beverages in refillable packaging

Gavin Lewis

Innovation Lead Smart Sustainable Plastic Packaging Challenge





SSPP Liquid food and beverages in refillable packaging

Highlights

- Competition open: 18 September 2023
- Competition close: 25 October 2023 at 11:00 am
- Anticipated projects start: On or before 01 April 2024
- Project duration: 6 12 months

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- Lead applicant: UK registered businesses only
- Funding available: £1.5 million for Experimental Development projects
- Grants from £0.5m to £1.5m for ambitious large-scale demonstration projects for liquid food and beverages in refillable packaging

SSPP Liquid food and beverages in refillable packaging

Competition Summary

The aim of this competition is to support business led projects that demonstrate a reuse or refill packaging system for liquid food and beverage products at scale in a retail chain.

Grants are available for projects that enable liquid products currently sold in Single Use Packaging to be purchased in refillable packaging. Packaging can be either already pre-filled or refilled in store for liquids including milk, soft drinks, alcoholic beverages and sauces.

Your project must involve at least one large retail chain as project lead or grant funded partner. You must include five or more stores as part of an in store pilot, lasting at least six months.



SSPP Liquid food and beverages in refillable packaging - Scope Detail

Your proposal **must**:

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- include an in store pilot with a minimum of 5 stores, we are particularly interested in larger scale trials
- include an in store pilot period of at least 6 months
- focus on liquid food and beverage products including dairy and non-dairy milks, water, fruit and vegetable juices, alcohol, soft drinks, oils, sauces and condiments
- involve plastic packaging, for example transitioning from single use of any material to refillable plastic packaging, or involve single use plastic to refillable packaging of any material
- focus on products typically sold in sealed single use packaging
- quantify the estimated environmental impact to support decisions such as packaging material choice
- demonstrate commitment to continuing any successful pilot trials beyond the life of the funded project

SSPP Liquid food and beverages in refillable packaging

In Addition:

You must produce a publicly available report at the completion of your funded project.

This must provide details of your project outcomes including:

- customer insights by demographic
- reuse or return rates

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• unit sales compared to single use packaging

The report should not include commercially sensitive information.

SSPP Liquid food and beverages in refillable packaging

This competition will not fund projects which:

- are seeking to implement reusable food service or cup schemes
- do not include a large retail chain
- do not involve plastic packaging on one or both sides of the transition to refillable packaging



Funding Eligibility

Grant Funding Rates for Experimental Development Projects

- up to 45% if you are a micro or small organisation
- up to 35% if you are a medium-sized organisation
- up to 25% if you are a large organisation

The research organisations undertaking non-economic activity as part of the project can share up to 30% of the total eligible project costs. If your consortium contains more than one research organisation undertaking non-economic activity, this maximum is shared between them.

Subcontractors are allowed in this competition and must be selected through a participant's normal procurement process. We expect subcontractor costs to be justified and appropriate to the total eligible project costs. Subcontractors can be from anywhere in the UK.

For full details see: <u>https://www.gov.uk/guidance/innovation-apply-for-a-funding-award</u>

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Capital Purchase of Equipment

Projects can include the purchase of capital equipment costs as an eligible project cost.

The inclusion of capital equipment costs is optional, not a requirement. Applications that include capital costs will be assessed in the same way as those that do not.

Projects must include a breakdown of any capital equipment costs for the project, in the response to Question 13 of the application form.

Projects must be able to demonstrate that their innovative concept will lead to improved packaging recycling or re-use, compared to existing re-use and recycling concepts of the same capacity. These include types which may otherwise be constructed without the grant, should an existing competitive concept exist.

Applications can include capital usage as an eligible project cost for capital equipment that is already owned or new equipment where there is not a wish to claim capital purchase.

Disclaimer: Please refer to the Competition Brief on the UKRI Innovation Funding Service (IFS) for the detail and exact wording on competition scope, eligibility, funding and questions.

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Capital Purchase of Equipment

Inno	vate UK partner finance form		
Сар	ital Equipment (Capital)	Status: this worksheet Incomplete Whole form: Inc	omplete
Pleas	e provide, in the table below.		
Contir	ngencies are ineligible	Total Capital Equipment Costs	£-00
		Description and justification of the cost.	Estimated cost £-00 **
			£-00
			£-00
			£-00
		Total Capital Equipment Costs	£-00

Screenshot from template document uploaded into IFS

Innovate UK partner finance form Capital Equipment costs summary			Status: This workshe	et Incomplete	Whole for	m: Incomplete
(auto completed) (C) Capital Equipment £-00	Please enter the Project Financial Year 1	e annual breakdown of y Project Financial Year 2	our costs in the columns Project Financial Year 3	below that are releva Project Financial Year 4	nt to your project. Project Financial Year 5	Total £-00



Capital Purchase of Equipment

Total grant funding for capital equipment costs must not exceed:

- 45% if you are a micro or small organisation
- 35% if you are a medium-sized organisation
- 25% if you are a large organisation

Any capital equipment funded by the grant disposed of during the project term, must be reported to Innovate UK. Any revenue generated by the disposal will be offset against the project costs.



Scope & Eligibility Checks

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Eligibility Criteria





Previously submitted applications

This competition <u>does</u> allow you to submit a previously submitted application.

Previously submitted application	Not a Previously submitted application
A previously submitted application is an application Innovate UK judges as <u>not</u> materially different from one you have submitted before (but it can be updated based on the assessors' feedback)	A brand-new application, project or idea that you have not previously submitted into an Innovate UK competition OR A previously submitted or ineligible application which: ✓has been updated based on assessor feedback ✓and is materially different from the application submitted before ✓and fits with the scope of this competition



Eligibility Criteria

Project eligibility	 To lead or work alone your organisation can be a UK registered business of any size. Be or involve at least one grant claiming large retail chain Carry out all of it's project work in the UK Intend to exploit the results from or in the UK Start on 1st April 2024 End by 31st March 2025 Academic institutions cannot lead or work alone.
Total grant	up to £1.5m
Total grant funding request	Must be between £500k and £1.5m
Project length	Between 6 and 12 months



Eligibility Criteria continued

To collaborate with the lead, your organisation must be one of the following UK registered:

- business of any size
- academic institution
- charity
- not for profit
- public sector organisation
- research and technology organisation (RTO)

Each partner organisation must be invited into the Innovation Funding Service by the lead to collaborate on a project. Once partners have accepted the invitation, they will be asked to login or to create an account in the Innovation Funding Service. They are responsible for entering their own project costs in the application.



Eligibility Criteria continued

Non-funded partners

Your project can include partners that do not receive any of this competition's funding, for example non-UK businesses. Their costs will count towards the total project costs.

Subcontractors

Subcontractors are allowed in this competition. Subcontractors can be from anywhere in the UK and you must select them through your usual procurement process.

You can use subcontractors from overseas but must make the case in your application as to why you could not use suppliers from the UK.

Number of applications

A business can only lead on one application but can be included as a collaborator in a further 2 applications.

If an organisation is not leading any application, it can collaborate in any number of applications.



Eligibility Criteria: Research Categories

The Research Categories for this competition are Experimental Development

If your organisation's work on the project is commercial or economic, your funding request must not exceed the limits below. These limits apply even if your organisation normally acts non-economically but for the purpose of this project will be undertaking commercial or economic activity.

You could get funding for your eligible project costs of:

- up to 45% if you are a micro or small organisation
- up to 35% if you are a medium-sized organisation
- up to 25% if you are a large organisation

For general guidance on what our research categories are please visit: <u>https://www.ukri.org/councils/innovate-uk/guidance-for-applicants/general-guidance/categories-of-research-and-development/#contents-list</u>



Eligibility Criteria: Research Participation

The research organisations undertaking non-economic activity as part of the project can share up to 30% of the total eligible project costs. If your consortium contains more than one research organisation undertaking non-economic activity, this maximum is shared between them. Of that 30% you could get funding for your eligible project costs of up to:

- 80% of full economic costs (FEC) if you are a Je-S registered institution such as an academic
- 100% of your project costs if you are an RTO, charity, not for profit organisation, public sector organisation or research organisation



Capital Equipment

- Your application can include the purchase of capital equipment as an eligible project cost for large-scale commercial demonstration projects.
- The inclusion of capital costs is optional, not a requirement. Applications that include capital costs will be assessed in the same way as those that do not.
- Your project must be able to demonstrate that your innovative concept will lead to improved packaging recycling or re-use, compared to existing re-use and recycling concepts of the same capacity. This includes types which may otherwise be constructed without the grant, should an existing competitive concept exist.
- If you have questions about the eligibility of your capital costs, contact Innovate <u>UK Customer Support Service</u> at least 10 days before the competition close.
- You will be asked to include a breakdown of any capital costs for your project, as part of your application. We may
 also contact you for further information related to your capital costs after your application has been submitted.



Compliance with the UK Subsidy Control Act 2022

The Subsidy Control Act represents a development of the UK subsidy control regime that came into effect at the end of 2020 as part of the implementation of the UK's commitments in the EU-UK Trade and Cooperation Agreement (TCA), this was officially recognised in April 2022. Please see the Subsidy Control Act Legislation : <u>https://www.legislation.gov.uk/ukpga/2022/23/enacted</u> and <u>https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1117122/uk-subsidy-control-statutory-guidance.pdf</u>.

The set rules (typically GBER) which we previously relied on for the limits of what we could award, have now been replaced by internal decisions based on the new Subsidy Control Act 2022, and on policy, which will in turn set out bespoke eligibility requirements for each funding opportunity.

Innovate UK is offering funding for this competition in line with the UK's obligations and commitments to the Subsidy Control Act 2022. To ensure that Innovate UK remains compliant with the UK's international Subsidy Control Act 2022 duties in respect of:

- the EU-UK Trade and Cooperation Agreement;
- Article 10 of the Northern Ireland Protocol (successful applicants which are affected by the Northern Ireland Protocol will be funded in line with EU State aid regulations)
- Article 138 of the Withdrawal Agreement (some Union law applicable after 31 December 2020 in relation to the UK's participation in Union programmes and activities)
- the Subsidies and Countervailing measures within the WTO (ASCM)
- any other Free Trade Agreements active at the time of award

All awards will be conditional on compliance at all times with the UK's International obligations on Subsidy Control Act 2022 - this will be reflected in the terms and conditions of any award.



Due Diligence

Under the Subsidy Control Act 2022, we will carry out financial health checks and ongoing concern assurances on your organisation.

Certify you are eligible

When submitting an application, you must certify that you are eligible for funding. If you are unsure, please take independent legal advice before applying. Should you be successful, we will complete these financial checks and assurances before confirming the grant offer.

- For more information on company sizes, please refer to the <u>Company accounts guidance</u>.
- Further information is available on our website in the general guidance.



Eligibility Criteria - EU State Aid Regulations Northern Ireland Protocol

If you are an applicant who is conducting activities that will affect trade of goods and/or electricity between Northern Ireland and the EU as envisaged by <u>Article 10 of the Northern Ireland protocol</u>, then you must apply under European Commission State aid rules.

Undertaking in Difficulty

For applicants subject to the European Commission State aid rules, you will be required to prove that they were not an "Undertaking in Difficulty" (UiD). We will ask for evidence of this.

This test applies to:

- companies that are more than 3 years old
- companies where more than half of its subscribed share capital has disappeared as a result of accumulated losses.
- your parent or holding company

Certify you are eligible

When submitting an application, you must certify that you are eligible for State aid. If you are unsure, please take legal advice before applying. Should you be successful, we will apply this test as part of our viability checks before confirming the grant offer.

Further information is available on our website in the general guidance under state aid.

If you are applying for an award funded under State aid Regulations, the definitions for company size are set out in the <u>European</u> <u>Commission Recommendation</u> of 6 May 2003.



Other Innovate UK projects

If you have an outstanding final claim or Independent Accountant Report (IAR) on a live Innovate UK project, you will not be eligible to apply to this competition, as a lead or a partner organisation.

We will not award you any further funding if you:

- applied to a previous competition as the lead or sole company and were awarded funding by Innovate UK, but did not make a substantial effort to exploit that award
- applied to a previous competition as the lead or sole company and failed to comply with grant terms and conditions.



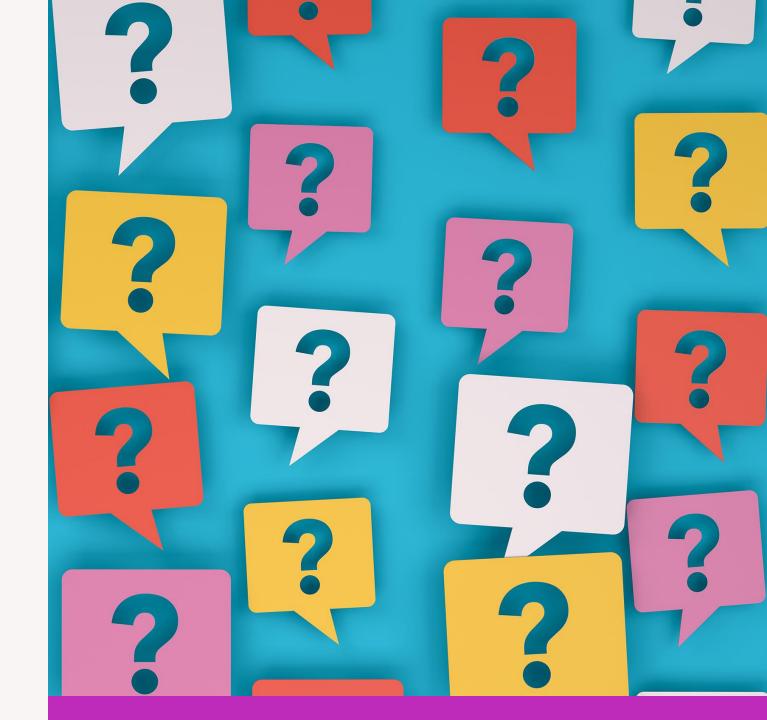


Timeline	Dates
Competition Opens	Monday 18th September 2023
Briefing Event	Monday 18th September 2023
Submission Deadline	11am on Wednesday 25th October 2023
Interviews	Tuesday 12th and Wednesday 13th December 2023
Applicants informed	Wednesday 20th December 2023



Q&A





Innovation Funding Service (IFS)

Search for a funding competition and review criteria

Innovation competitions

Filter competitions	1 competition
Keywords	SSPP: Liquid food and beverages in refillable packaging
Liquid	
	UK registered businesses can apply for a share of up to £1.5 million. This is to
Innovation area	demonstrate a reuse or refill packaging system for liquid food and beverage products, at scale in a retail chain.
Any	
	Eligibility
	This competition is open to single applicants and collaborations.
Update results	To lead a project your organisation must be a UK registered business of any size.
	Open now
	Opened: 18 September 2023
	Closes: 25 October 2023



Funding cor		od an	d beve	erages in r	efillable packa	ging
-				o £1.5 million. This e in a retail chain.	is to demonstrate a reuse or i	refill packaging
-	opens: Monday closes: Wednes			1:00am		
Start new app	plication					
Or <u>sign in</u> to co	ontinue an exist	ing applicat	ion.			
Summary	<u>Eligibility</u>	<u>Scope</u>	<u>Dates</u>	How to apply	Supporting information	
Descripti	ion		million for ir <u>Packaging (</u> The aim of ti demonstrat beverage pr Grants are a in Single Us Packaging of including m Your project lead or gran of an in-stor	Anovative projects a (SSPP) Challenge. his competition is to the a reuse or refill pro- roducts at scale in a available for project the Packaging to be pro- can be either alread ilk, soft drinks, alco through the or involve through the or involve through the partner. Ye re pilot, lasting at le	is that enable liquid products ourchased in refillable packay ly pre-filled or refilled in store oholic beverages and sauces. e at least one large retail chai ou must include five or more	ble Plastic cts that od and currently sold ging. for liquids n as project stores as part
			This compe	tition closes at 11ar	n UK time on the deadline sta	ited.
Funding	type		Grant			
Project s	ize		Your project and £1.5 mil	-	ng request must be between	£500,000

Lead Applicant: create an account

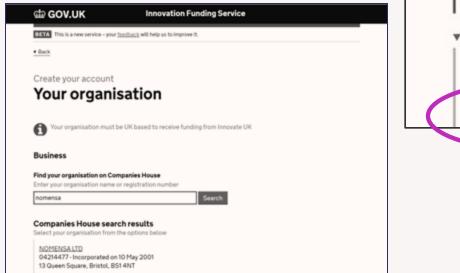
The lead applicant must create an account:

UK registered businesses

Use Companies House lookup as it speeds up our checks by providing your company number. You are unable to enter this at a later date.

Research organisations, academics and universities

Enter your information manually so you are not listed as a business on IFS and ensure you receive the correct funding.



Please sign into your Innovation Funding Se account.	rvice If you haven't used the new Innovation Funding Service before you will need to create an account.
Sign In	Create account
Innovation Fundir	ng Service
Sign in	
Email address	
Please enter your e	mail address.
Password	
Please enter your p	
	Show
Need help signing i	in or creating an account?
My email and/or pa	assword isn't working
ir you applied previ	ously using the old service, you will need to create a new account.



Project Details

Application Team

Decide which organisations will work with you on your project and invite people from those organisations to help complete the application.

Application Details

Give your project's title, start date and duration.

Research Category

Select the type of research you will undertake.

Project Summary

Describe your project briefly and be clear about what makes it innovative. We use this section to assign the right experts to assess your application.

Public Description

Describe your project in detail and in a way that you are happy to see published. Do not include any commercially sensitive information. If we award your project funding, we will publish this description. This could happen before you start your project.

Scope

Describe how your project fits the scope of the competition. If your project is not in scope it will not be sent for assessment. We will tell you the reason why.

Subsidy basis

Will the project, including any related activities, you want Innovate UK to fund, affect trade between Northern Ireland and the EU? All participants must complete this section.

EDI Survey

This must be completed by all participants.



Application Questions

Application F	Form	Appendix?
Question 1	Applicant location (not scored)	No
Question 2	Permits and licences (not scored)	No
Question 3	Need or challenge	No
Question 4	Environmental impacts	Yes - optional
Question 5	Approach and innovation	Yes - optional
Question 6	Team and resources	Yes – optional
Question 7	Market awareness	No
Question 8	Outcomes and route to market	Yes - optional
Question 9	Wider impacts	No
Question 10	Project Management	Yes - mandatory
Question 11	Risks	Yes – mandatory
Question 12	Added value	No
Question 13	Costs and value for money	Yes – mandatory if costs include Capital equipment

Detailed guidance available on IFS



Application Finances





To claim funding

Your business does not have to be UK registered with Companies House when you apply but it must be registered before you can receive funding.

You are unable to claim funding if:

- you are an overseas organisation, so your company number begins with FC
- your organisation is setup as a branch, so your company number begins with BR
- you are a collaboration with no formal structure of ownership or control, so your company number begins with ML
- you are a Crown Dependency:
 - if your company is based in Jersey, your company number begins with JE
 - if your company is based in Guernsey
 - if your company is based in the Isle of Man



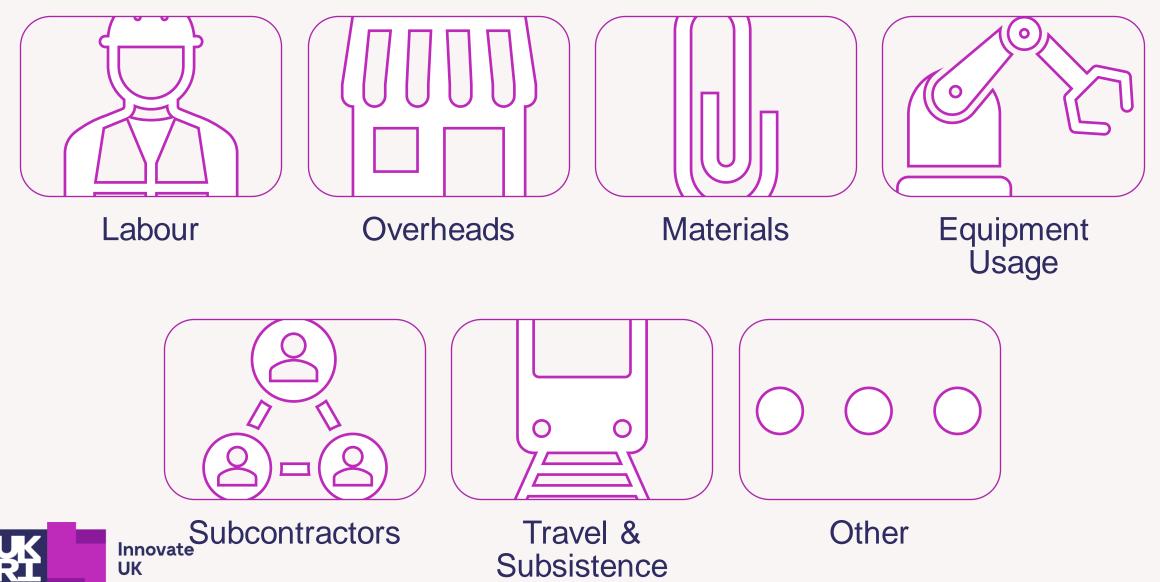
British Overseas Territories

You are also unable to claim funding if your company is based in any of the British Overseas Territories (BOTs):

- Anguilla
- Bermuda
- British Antarctic Territory
- British Indian Ocean Territory
- British Virgin Islands
- Cayman Islands
- Falkland Islands
- Gibraltar
- Montserrat
- Pitcairn Islands
- Saint Helena, Ascension and Tristan da Cunha
- South Georgia and the South Sandwich Islands
- Turks and Caicos Islands



Your Project Cost Categories



Labour

Costs supported:

- Roles and number of days spent working on project (time sheets required)
- 262 work days per annum (less Public holidays and entitlement)
- paid by PAYE
- Employers NI, annual salaries, pension, Health insurance

Costs not supported:

- Dividends & bonuses
- Holiday (excluding that mentioned in eligible costs)
- Training days
- Names not roles assigned to project costs



Labour £25,862 -You can claim the labour costs of all employees you have working on your project. Labour costs guidance If your application is awarded funding, you will need to account for all your labour costs as they occur. For example, you should keep timesheets and payroll records. These should show the actual hours worked by individuals and paid by the organisation. Working days per year 232 Number of staff and roles within the project Days to be Gross spent by all Rate **Role within project** Total costs employee staff at this (£/day) cost grade 50000 Project Manager £216 120 £25.862 Remove £0 0 £0 Remove Add another role

Total labour costs £25,862

Material costs

Costs supported

Off the shelf items via 3rd Party suppliers Items from stock with the replacement of items invoice (used as evidence of supply)

Costs not supported

Whole bulk buy invoices, when only partially used with project work

Items from stock that aren't being replaced Equipment treated as assets

				£10,000 -
You can claim the costs of materials	s used on your project p	providing:		
 they are not already purchased o they are purchased from third pa they won't have a residual/resale value 	rties		ou can claim the costs	minus this
<u>Please refer to our guide to project</u>	costs for further inform	nation.		
Materials costs guidance				
Please provide a breakdown of the	materials you expect to	use during the proje	ct	
	5	5 1 3		
Item	Quantity	Cost per item (£)	Total	
Item Software	Quantity	Cost per item (£)	Total £10,000	Remove
	Quantity			<u>Remove</u> <u>Remove</u>
Software		10000	£10,000	
		10000	£10,000	
Software		10000	£10,000	



Subcontractors*

Costs supported

Justification required if non-UK supplier chosen Independent contractor via 3rd Party suppliers Linked supplier must be charged at cost Description of work covered

Costs not supported

Intercompany uplifts or profits Overseas contractors, if UK contractor availablewithout justification You can subcontract work if you don't have the expertise in your project team. You can also subcontract if it is cheaper than developing your skills in-house.

Subcontracting costs guidance

Please provide details of any work that you expect to subcontract for your project.

Subcontractor name

Robotics experts ltd

Country where the subcontractor will work

UK

Role of the subcontractor in the project and description of the work they'll do

facilitation and availability of robotics labs

Cost

36795



*You will be required to provide invoices and a description of work

Travel and subsistence*

Costs supported

Rail, Car or Plane** Mileage at HMRC rate Hotel (Bed and Breakfast) Reasonable food costs(overnight stay only)

Costs not supported

Fuel First class travel Entertaining or marketing Visas Unreasonable food costs(overnight stay only)



Travel and subsistence				£3,000 🛦
You should include travel and subsistence c	costs that relate to	this project.		
Purpose of journey or description of subsistence cost	Number of times	Cost each (£)	Total (£)	
Travel to robotics labs for testing	12	100	£1,200	<u>Remove</u>
monthly project meetings	12	150	£1,800	<u>Remove</u>
Add another travel cost				
	Total trave	el & subsistence costs		£ 3,000

*You will be required to provide vouchers, tickets and invoices and ** must provide number of people travelling, the destination and purpose of visit

Overheads

Innovate UK's included costs are those incurred as a direct result of the project

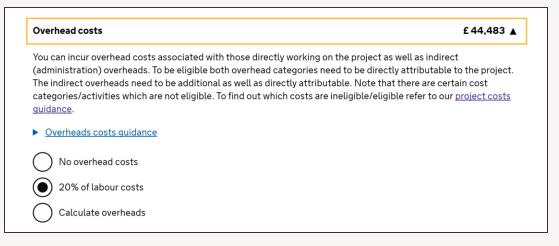
Costs supported

Additional costs for administrative staff Day to Day Calculation for those people listed in the Labour Costs Table, multiplied by the numbers of days working on the project work.

Costs not supported

Excessive costs of Senior Managers only overseeing project activities

Business as usual day to day rates for Administration Uplifts of any kind



Calculate overheads

If you feel your overheads are higher than 20% you may calculate a value using the Innovate UK model in the spreadsheet available below. The model shows you which types of indirect costs associated with your project you may claim. For support with this option, please contact our Customer Support Service on 01793 44 2700. Any value claimed under this model will be subject to a review. This will assess the appropriateness of your claim if your grant application is successful.

- Download the overhead calculation spreadsheet
- Download as an Excel document <u>overhead calculation spreadsheet.xlsx (16KB)</u> Download as an Open Office document <u>overhead calculation spreadsheet.ods (10KB)</u>

Upload your completed spreadsheet

No file currently uploaded

+ Upload



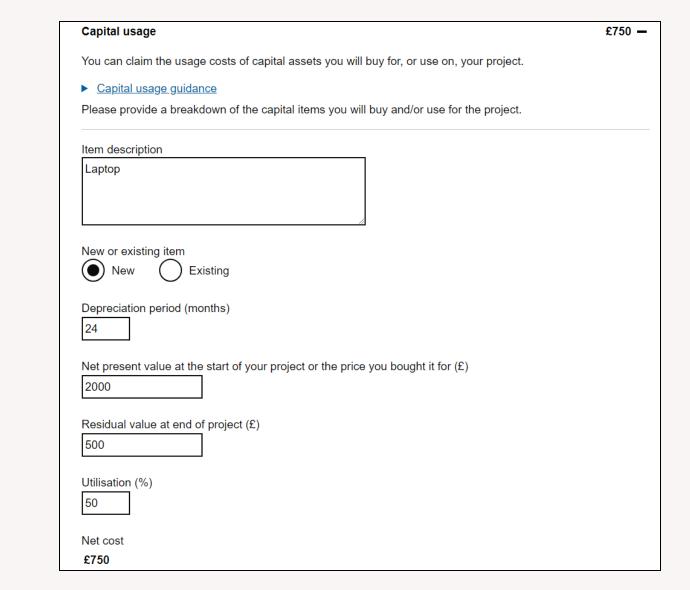
Capital equipment usage*

Costs supported:

Usage costs for the period of use A justification if greater than expected Depreciation charge is included

Costs not supported

Purchase price of equipment Usage costs for the whole of the project period if only used for part of the time 100% write down within the project timeline** *Please provide your Fixed Asset Register **If not applicable





Other*

Costs supported

Facility usage** Licence fees(or appropriate proportion) Miscellaneous(not covered in other categories) Quality certification*** Specific PPE Dissemination costs

Patent filing costs (for SMEs only) limited to £7.5k

Costs not supported

Facility charge rates Marketing

Trademark Undefined mixed costs Contribution in kind Business as usual costs

*You will be required to provide invoices and basis of daily rates **At daily or hourly cost

***Where required for sign off

Other costs	£0 🛦
Please provide details of any project costs which cannot be covered by	y the other cost categories.
• Other costs guidance	
Please note that legal or project audit and accountancy fees are not el cost'. Patent filing costs of new IP relating to the project are limited to provide estimates of other costs that do not fit within any other cost h	£7,500 for SME applicants only. Please
Description and justification of the cost	Estimated cost (£)
	0
Add another cost	



Funding

Funding Rules

The level of funding awarded will depend upon the type of organisation and the type of research being undertaken in the project

Funding is calculated by project participant

IFS will advise the maximum grant % you can request based upon your answers to:

- type and size of organisation
- research category defined by the lead applicant in the Application Details section of the application





Academic partners







We use the Research Councils' Joint Electronic Submission System (Je-S) to collect academic finances.

The Je-S system automates the collection of Full Economic Costs (FEC) based costs from academic partners and tells them exactly what numbers should be used in the application form for their costs.

Also to collect project finance details from non-HEIs (e.g. RTOs) that are claiming they are carrying out academic quality work and want to be funded on an FEC basis.

Using Je-S means that Innovate UK follows standard Research Council guidelines on funding universities and enables Research Councils to easily co-fund Innovate UK projects.

The Je-S system is completely separate from Innovate UK and we cannot advise on its usage.



Project costs – academic partners

Enter the TSB reference number here

Enter the TSB Contribution column figures from *your* J-eS output document into the project costs section of the application.

Upload the Je-S with council status form as a PDF at the bottom of the screen.

Any queries, contact Je-S Helpdesk (not Innovate UK)

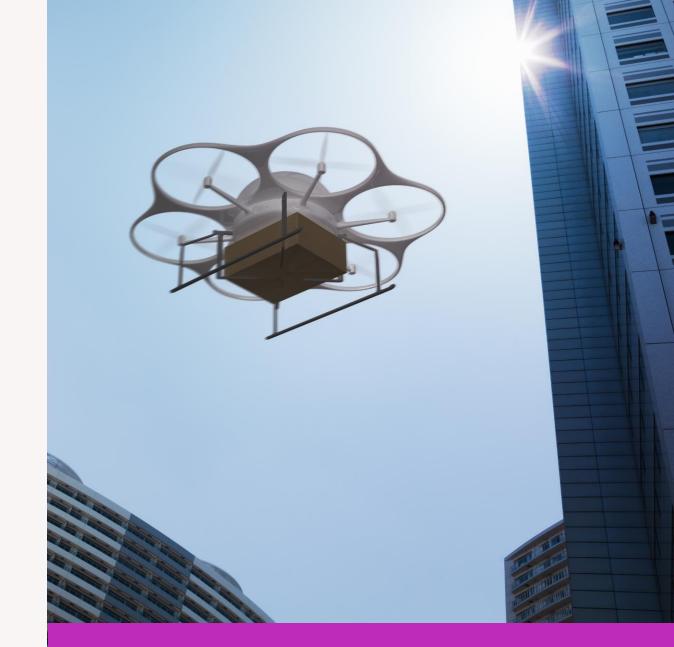
- jeshelp@je-s.ukri.org
- 01793 444164

My REF				
Financial resources				
Please enter the following cos	ts from the summary of resources section on your Je-S form			
Directly incurred	TSB Contribution (please refer to the TSB contribution column)			
Staff	11			
Travel & subsistence	22			
Other costs	33			
Subtotal	£ 66			
Directly allocated				
Investigators	44			
Estates Costs	55			
Other costs	66			
Subtotal	£165			
Indirect costs	77			



Submitting your application





Checking your finances are complete

Finances Summary

A

The following organisations have not marked their finances as complete: • EMPIRE LTD

Return to the finances section to complete your finances This application cannot be submitted unless finances have been marked as complete by all partners.

		Total costs	% Grant	Funding sought	Other public sector funding	Contribution to project
Barry Shaw Experts Ltd Partner	~	£230,162	70%	£161.113	EO	£69,049
EMPIRE LTD Lead organisation	A	£282,655	70%	£197,859	£0	£84,797
University of Bath Partner	~	£239,114	0%	£0	£0	£239.114
Total		£751,931		£358,972	£0	£392,959

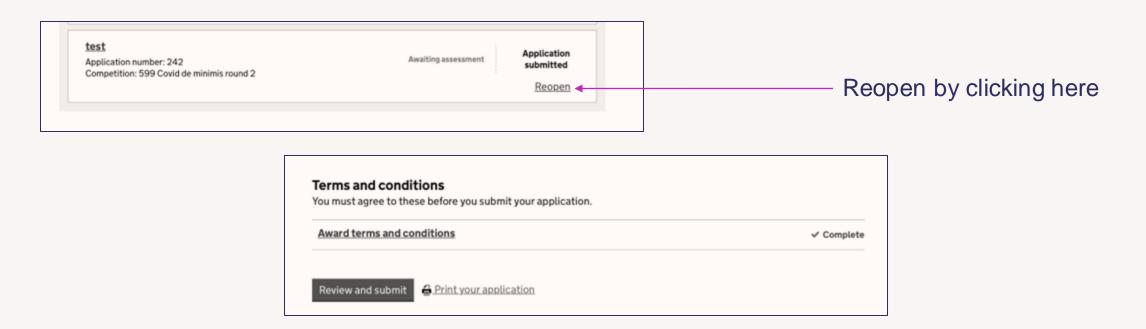
All organisations have marked their finances as complete.

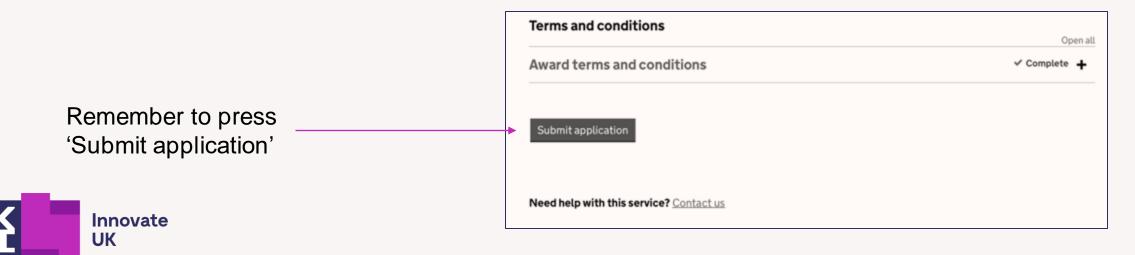
Research organisation participation is no greater than 30% of the total project costs.

IFS DOES NOT VALIDATE TOTAL PROJECT COSTS



Editing a submitted application



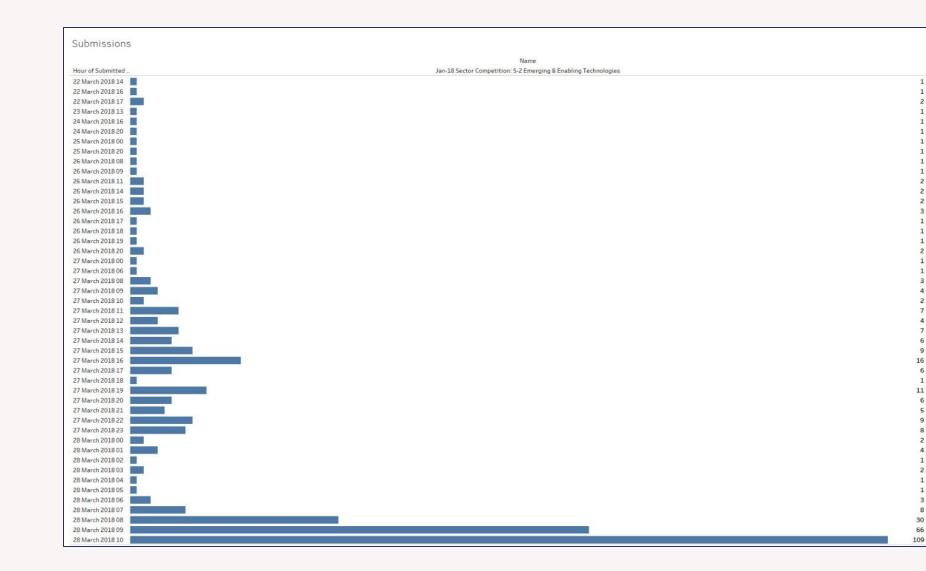


Submit your application early!

Customer Support can help resolve any issues you might have when submitting but only if they are contacted before the deadline. Once the deadline has passed, your application cannot be submitted.

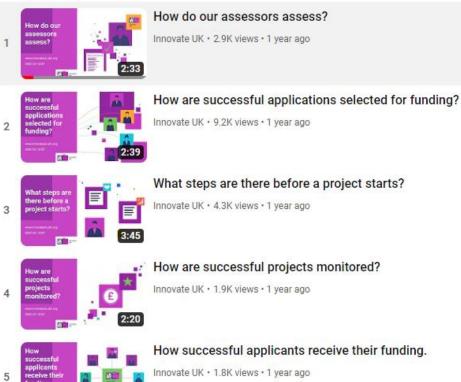
Remember that if there are collaborative partners, it is the lead applicant's responsibility to ensure all collaborative partners have completed their assigned sections and accepted the terms and conditions, before submitting.

> Innovate UK



Assessment

https://www.youtube.com/playlist?list=PLrMOh OrmeR6ITsx_bCczEIQTRH6ARdOFk



2:51

How successful applicants receive their funding.



4



How our assessors assess?

All eligible applications are assessed by an independent **pool** of assessors drawn from industry and academia.

We require our assessors to maintain confidentiality and declare any conflicts of interest, ensuring a fair and transparent process.

Assessors are unable to contact you regarding your application content. Therefore, your application should contain:

- a justification for a viable opportunity for growth and a level of innovation that necessitates public investment
- clear and concise answers
- the right amount of information
- no assumptions

We recommend you review the competition brief and guidance for help.



How are successful applicants selected for funding?

Assessors will score each section of your application.

After the assessor process, Innovate UK will independently moderate assessor scores. Any outliers in scores may be removed and your total score will be updated.

You will then receive email notification to offer grant funding or to inform you that your application has been unsuccessful on this occasion.

Whether successful or unsuccessful in receiving grant funding, you will receive feedback on your application. It is intended to be constructive in nature and to highlight both the strong as well as the weak areas of your application.

For more information on the competition process, please go to: <u>Competition briefing</u>: <u>applicant information - YouTube</u>



Interviews (Tuesday 12th & Wednesday 13th December 2023)

If your application passes the first stage of assessment, you may be invited to attend an <u>interview</u>, where you must give a presentation. Your interview will take place either online or at a designated location. The date and time of your interview will be included in your invitation.

Before the interview and by the deadline stated in the invitation email, you:

- must send a list of who will attend the interview
- must send your interview presentation slides
- can send a written response to the assessors' feedback

List of attendees

Agree the list with your consortium. Up to 9 people from your project can attend, ideally one person from each organisation. They must all be available on all published interview dates. We are unable to reschedule slots once allocated.

Presentation slides

Your interview presentation must:

- use Microsoft PowerPoint
- be no longer than 30 minutes
- have no more than 20 slides
- not include any video or embedded web links

You cannot change the presentation after you submit it or bring any additional materials to the interview.



Interviews continued

Written response to assessor feedback

This is optional and is an opportunity to answer the assessors' concerns. It can:

- be up to 2 A4 pages in a single PDF or Word document
- include charts or diagrams

Interview

After your presentation, the panel will spend up to 40 minutes asking questions. You will be expected to answer based on the information you provided in your application form, presentation and the response to feedback. You may be called back in for a further 15-minute question and answer session, if needed. Panel members, the Challenge Director and Deputy Challenge Director for SSPP will form part of the interview panel.

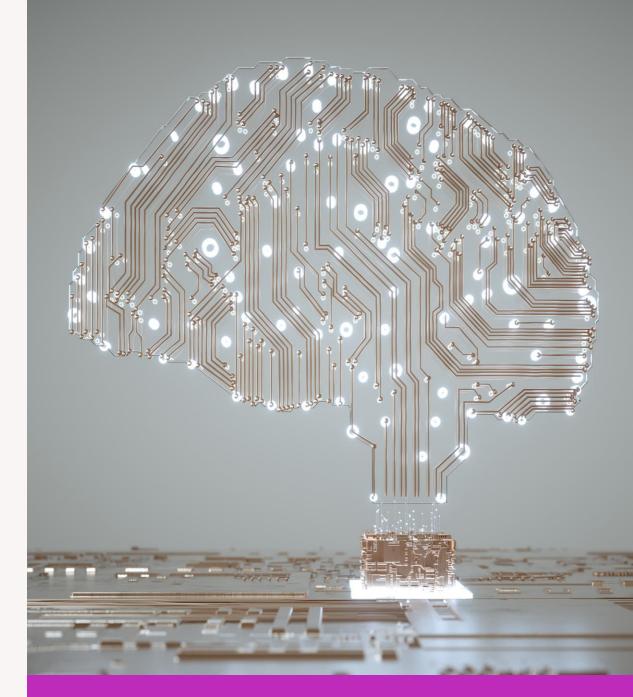
After your interview

The panellists will <u>individually score</u> your application and these will be averaged for your overall interview score. This score will supersede the one you received from initial assessment unless stated otherwise in the competition brief. We will notify you whether you have been successful or not by email and you will receive feedback on your interview within a week of notification.



Project setup for successful applicants





Notification

If you are unsuccessful in this competition

You can use the feedback from the assessors to develop your idea and apply into another competition that allows previously submitted applications

If you are successful in this competition

- you will be assigned a Delivery Executive who will guide you through the Project Set Up process
- you will have 7 days to complete the project team, project details and bank details
- you will then have 90 days to complete project set up funding may be withdrawn if this is not completed within this timeframe

Please ensure all your contact details in the IFS portal are correct and up to date and that you regularly monitor it.



Project Set Up

- All communication will be through IFS.
- Lead applicant must provide collaboration agreements and exploitation plans if applicable.
- Any partners with individual total project costs of up to £50,000 must provide evidence with a Statement of Expenditure (SoE).
- Any partners with individual total project costs above £50,000 must provide evidence with an Independent Accountants Report (IAR).

Project delivery

- All grants are paid quarterly in arrears and are only paid following quarterly reporting and necessary audits.
- Claims can only be made for costs incurred and paid between the project start and end dates.
- Monitoring of the project includes a visit from the appointed Monitoring Officer.



Additional Support





Innovate UK EDGE

Bespoke growth and scaling support at the business end of innovation

- Intensive growth and scaling support tailored to the needs of each of our ambitious innovation-driven clients
- Offered alongside project funding to Innovate UK award winners, most of whom engage us. We are also available to all high growth potential innovative small or medium-sized businesses*
- Engagement at early, growth and scaling stages, with our core high growth service and enhanced Scaleup Programme
- Delivered by 290 innovation and growth specialists embedded in regional ecosystems across the UK, including a board of expert scaleup directors

*subject to eligibility and currently in all nations and regions outside Scotland



Innovate UK EDGE

An innovation and growth specialist, or scaleup directors, work with a company's leadership to hone its commercial strategy and help it take targeted action to, for example:

- Build investment readiness
- Manage innovation effectively
- Enter global markets
- Providing local to national to international growth and scaling support





Equality, Diversity & Inclusion

- We are on a mission to embed Equality, Diversity, and Inclusion in everything we do, internally and externally.
- We believe that great ideas can, and do, come from anyone and everyone.
- We know that diversity and inclusion in businesses contributes to enhanced innovation, satisfaction, performance, and ultimately, commercial success.





Available Support

- We welcome and encourage applications from people of all backgrounds and are committed to making our application process accessible to everyone.
- This includes providing support for people who have a disability or long-term condition and face barriers applying to us.
- So, if you would like any support, please contact our Customer Support Service Team on <u>support@iuk.ukri.org</u> or at 0300 321 4357.





What to Expect

1.

2.

Contact our Customer Support Services Team as early as possible – we suggest at least 15 working days before the deadline Complete a request form which will be sent to our partner Diversity & Ability (D&A)

D&A will conduct a Discovery Conversation with you and make reasonable adjustments recommendations

3.

D&A will organise and deliver bespoke reasonable adjustments for and with you

4.

5.

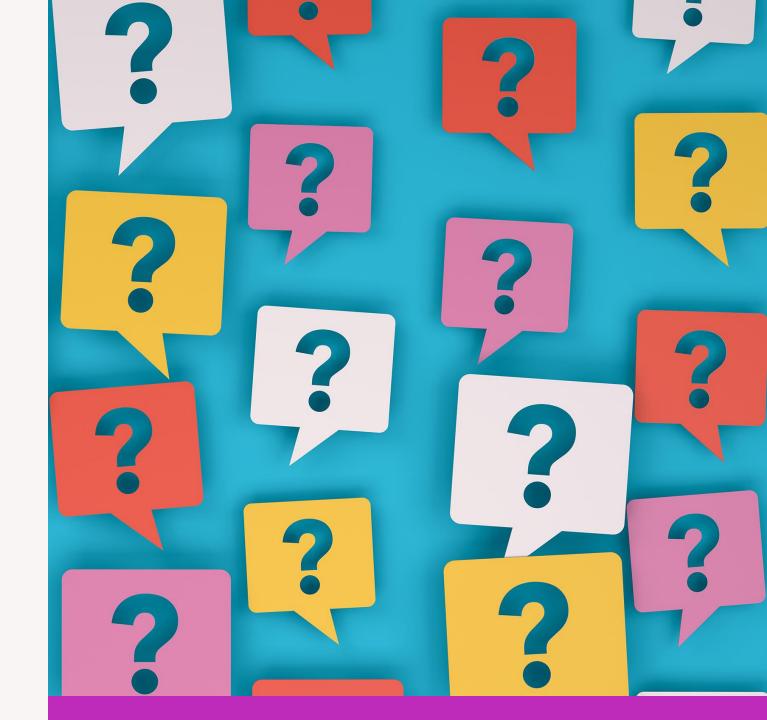
Submit your application – please do so well ahead of the deadline as extensions cannot be provided

D&A Diversity and Ability



Q&A

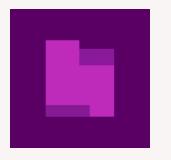




Contact

Customer Support Services

0300 321 4357 (Monday - Friday 9-5pm) support@iuk.ukri.org







Innovate UK KTN iuk.ktn-uk.org



Innovate UK EDGE innovateukedge.ukri.org





Thank You

🥑 @InnovateUK







@weareinnovateuk