

# Innovate UK KTN

## Innovation Exchange

[www.ktn-uk.org](http://www.ktn-uk.org)



Innovate UK  
KTN



We connect **innovators, funders and collaborators** to transform ideas into solutions

KTN's **Innovation Exchange** programme connects companies with specific challenges to innovators who are already working on the solutions. Our unique cross-sector approach connects businesses with opportunities beyond their existing thinking.



## Our Network



**40K+**  
Unique  
Organisations



**60%**  
Small

**25%**  
Medium

**15%**  
Large



**280K+**  
Innovators



**All UK  
Universities**





## Recognise these problems?

- My team is currently wrestling with a technical problem that needs to be resolved quickly.
- We have challenges that are impacting our organisation, but can't fix right now.
- We have an immediate need for a solution provider to solve our problem and deliver what we want.
- It would be helpful to access KTN's network of useful contacts to save spending hours exploring our networks.
- We have explored our sector for solutions and now need to look across a wider selection of solution providers.

## Results



**Challenges**  
undertaken



**Applications**  
submitted



**Connections**  
created



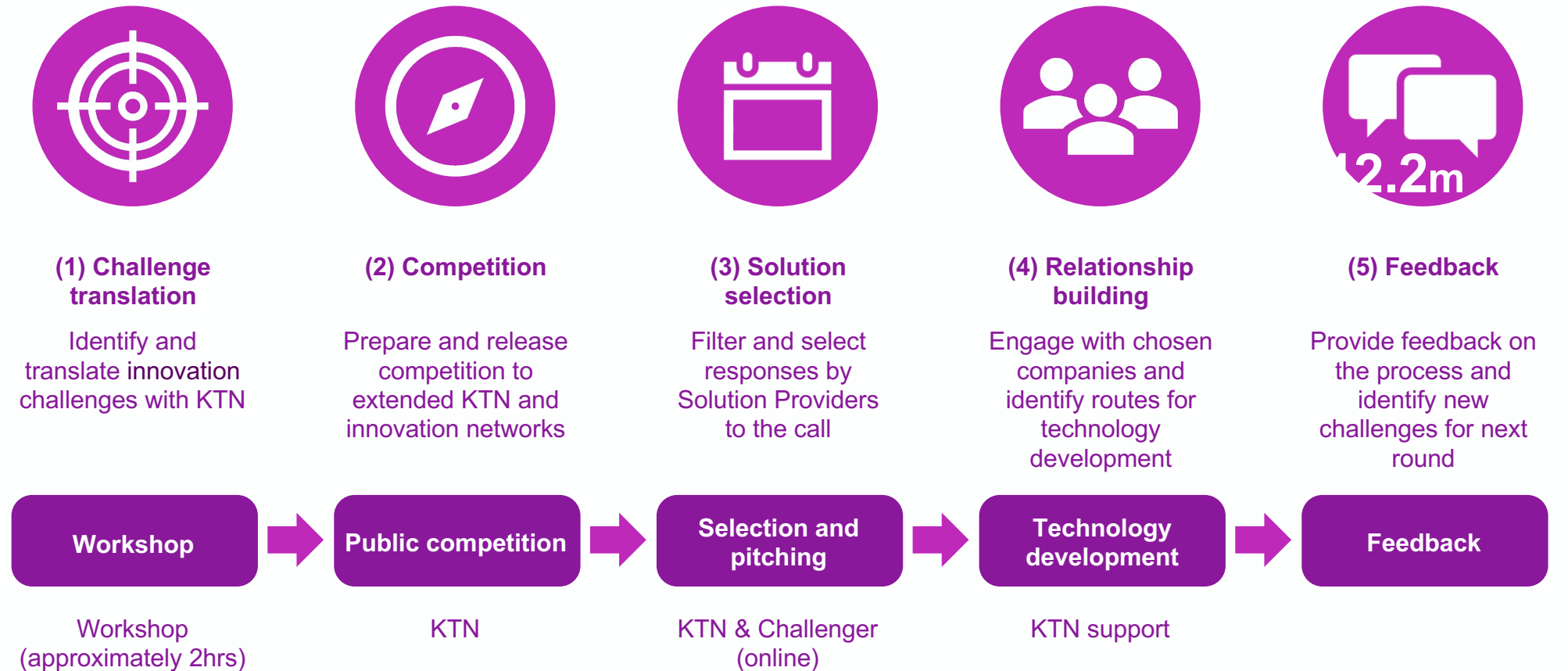
**Est. Value**  
generated



**Commercial**  
contracts

Data correct as of May 1<sup>st</sup>, 2023

## The iX process



## Delivery timeline

STAGE	WEEKS														
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Challenge definition															
Workshop															
Preparation															
Competition															
Response filtering															
Selection & engagement															
Relationship building															
Feedback															

\*Approximate delivery timeline

# Previous Challenge Holders





# Summary

Challenge Holders benefit from:

- Solutions to current technical challenges they can't solve
- Access to an untapped network of solution providers
- Ability to deliver projects faster and more efficiently
- An independent, transparent, bespoke filtering service that delivers real results.



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